

Thank you to the SMARTER Center and Morgan State University for hosting the Maryland Connected & Automated Vehicle Working Group!

**Networking Breakfast Provided
by the SMARTER Center.**

Agenda





Maryland Connected & Automated Vehicles Working Group

May 21, 2025



Agenda



MOTOR VEHICLE ADMINISTRATION

Chrissy Nizer

Administrator

Maryland Department of Transportation

Motor Vehicle Administration

Governor's Highway Safety Representative

Co-Chair of the Maryland Connected &
Automated Vehicles Working Group

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MORGAN STATE UNIVERSITY

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Transportation-as-a-Service (TaaS) for Autonomous Public Transit

Paula Bejarano

Senior Vice President for
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**Autonomous
Solution for
Public Transit**

BENTELER Group

CONFIDENTIAL



We are a global **industrial player** with
150 years of **innovation** in the
mobility sector...

1876

Founded

9bn\$+

Revenue

80+ yearsAutomotive
Industry**100**

Locations

27k+

Employees

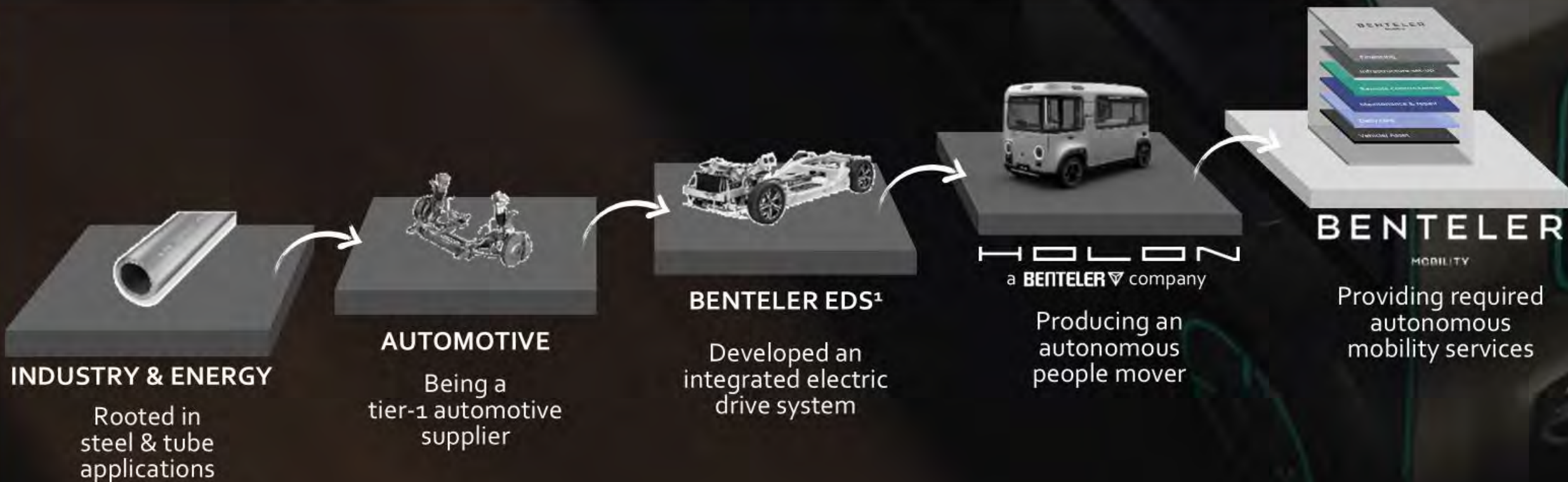
27

Countries

**Engineering quality***~2.500 patents for critical vehicle components***Supplier network***26k+ partners in supplier network***Launch speed***<2 months time from foundation to SOP***Adaptable production***80+ production sites globally***Financial strength***~5bn balance sheet assets***Process excellence***>50mn parts processed annually*

..., with industrial **excellence** in
engineering, sourcing and **production**

Enabled through our comprehensive industrial capabilities,
we successfully transformed into a smart mobility provider



1.) BENTELER Electric Drive System

The Ecosystem: BENTELER Mobility



Passengers need

Availability

high coverage

Safety

superior to human

Comfort

in vehicle operation

Transportation Providers

require

Low costs

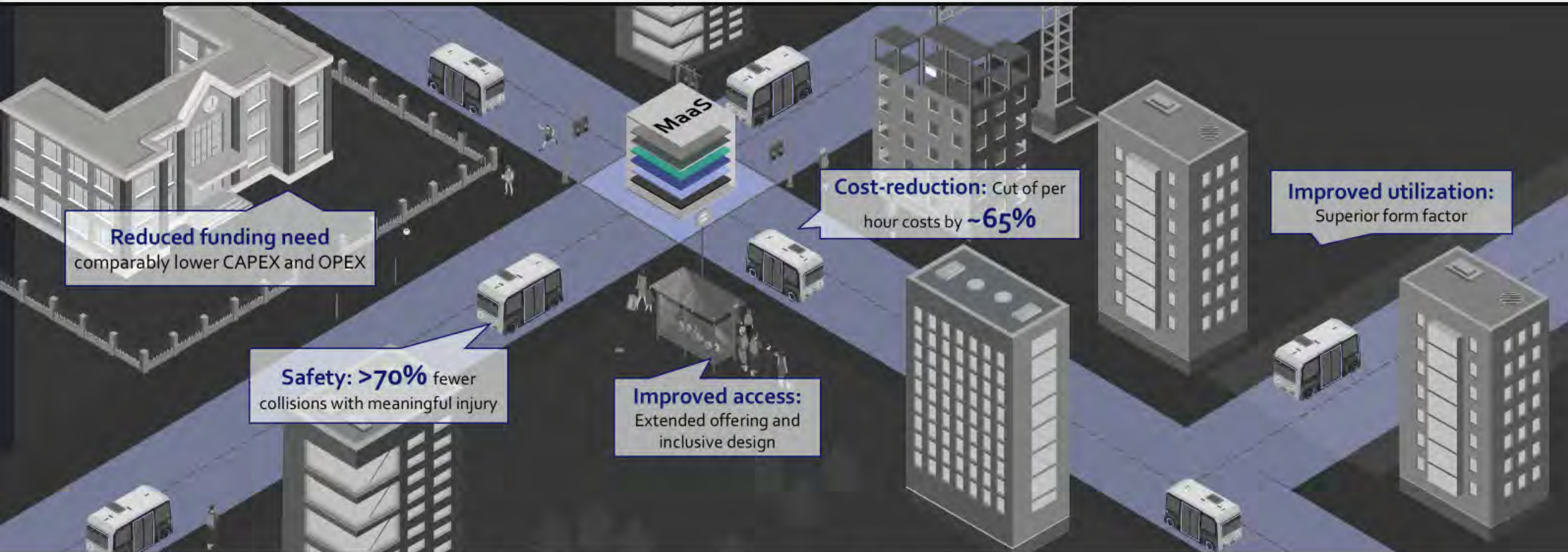
self-funded PT

Asset-light

low capital intensity

Centrality

all-in-one solution



MaaS for public transit as the **key** in the transition to the future of urban mobility

BENTELER

Mobility

CONFIDENTIAL

Public institutions

Business Customers

PTA¹

Customers

No upfront investment

Fee per hour

Reduced implementation time

BENTELER
Mobility

Ecosystem orchestration

Vehicle

Deployment

Passenger Interface

Financing

Additional Services

Vehicle
Deployment

Financing

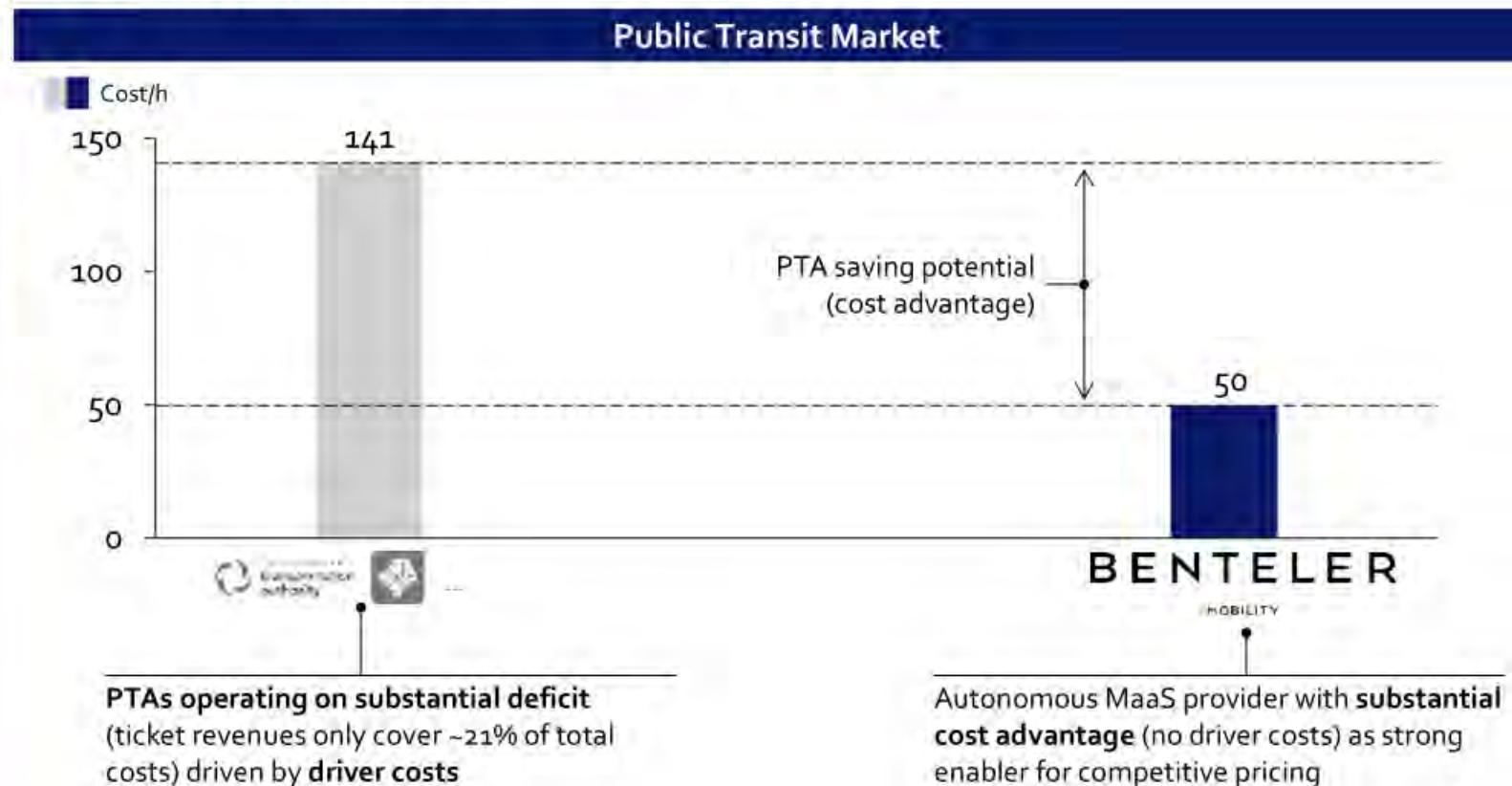
Add. Services

Passenger Interface

1) Public Transportation Authorities

Autonomous Mobility-as-a-Service as the key enabler to reduce costs of public transit systems

Cost breakdown [values in USD]



Benefits of BENTELER Mobility offering

Operating cost efficiency: Bundling of services and large scale of BENTELER Mobility fleet achieves overall cost advantage.

Asset light: Vehicle financing eliminates the need for high upfront investments and keeps assets off the balance sheet, enhancing financial flexibility.

One contract: Customers make one contract with BENTELER Mobility (BM handles subcontracts) which reduced complexity and implementation time.

BTI financing capabilities enable asset-light solutions for mobility operator

BENTELER
TRADING INTERNATIONAL

Global expert in structured finance business with focus on asset-light

3.5 bn\$
AUM

15+
funder

28
countries

14
customers & mandates

Proven Business Model

BTI's inventory and asset solutions provide an external balance sheet to any scale, at costs below WACC. As one of few global providers BTI offers **asset-light** models – with a particular focus on mobility solutions.

Unique Funding Access

BTI is capable of **financing large transactions** through its **global banking relationships** with funders who participate in BTI's structures.

International Presence

BTI and the Group operate in **28 countries across 100 locations**. BTI has offices in the UK, Switzerland and the US with a particular focus on the Americas and Europe (global asset flows across all regions, incl. ME, APA).

Strong Retention

BTI has a **100% retention rate**, with clients ranging from investment to large sub-investment grade companies. **Clients have a concentration in the Automotive and TMT industries.**

BENTELER
Mobility

HOLON



Our Mover is equipped with exceptional product features, positioning HOLON ahead of competition



The HOLON Mover

- ✓ **27 sensors** around vehicle (Lidar, Radar, Cameras)
- ✓ **37 mph** Top Speed
- ✓ **SDS system** provided by *MobilEye*
- ✓ Battery **electric** vehicle with **110 kWh/ >7hrs** continuous **operating time**
- ✓ Automatic **ADA-compliant Wheelchair Ramp & Restraints**
- ✓ **Transit Class:** Gross weight 10,582 lbs
Curb weight 7,936 lbs:
- ✓ Produced according to US **automotive grade standards**



In-Cabin Monitoring & Passenger Personalization



Passenger Management

AI-enabled in-cabin monitoring for passenger safety, medical emergencies, uncivil behavior and 2-way communication

Remote Supervision

Cloud interface to enable remote monitoring of vehicle activity and parameters

Revenue Generating

Targeted advertising platform commands premium CPM rates

Customizable infotainment system



Flexible Interior

9 seated + 6 standing capacity as shown

Vehicle Prototype 1 – Series Model



HOLON's First Manufacturing Plant – Jacksonville, Florida



Land Size: **41 acres**

Investment: **> \$100,000,000**

New Jobs: **> 150 (1-shift)**

Total Value Chain Jobs: **> 1,000**



Building: **500,000 sqft**

Annual Production: **5,000 (1-shift)**

Developer: **VanTrust**

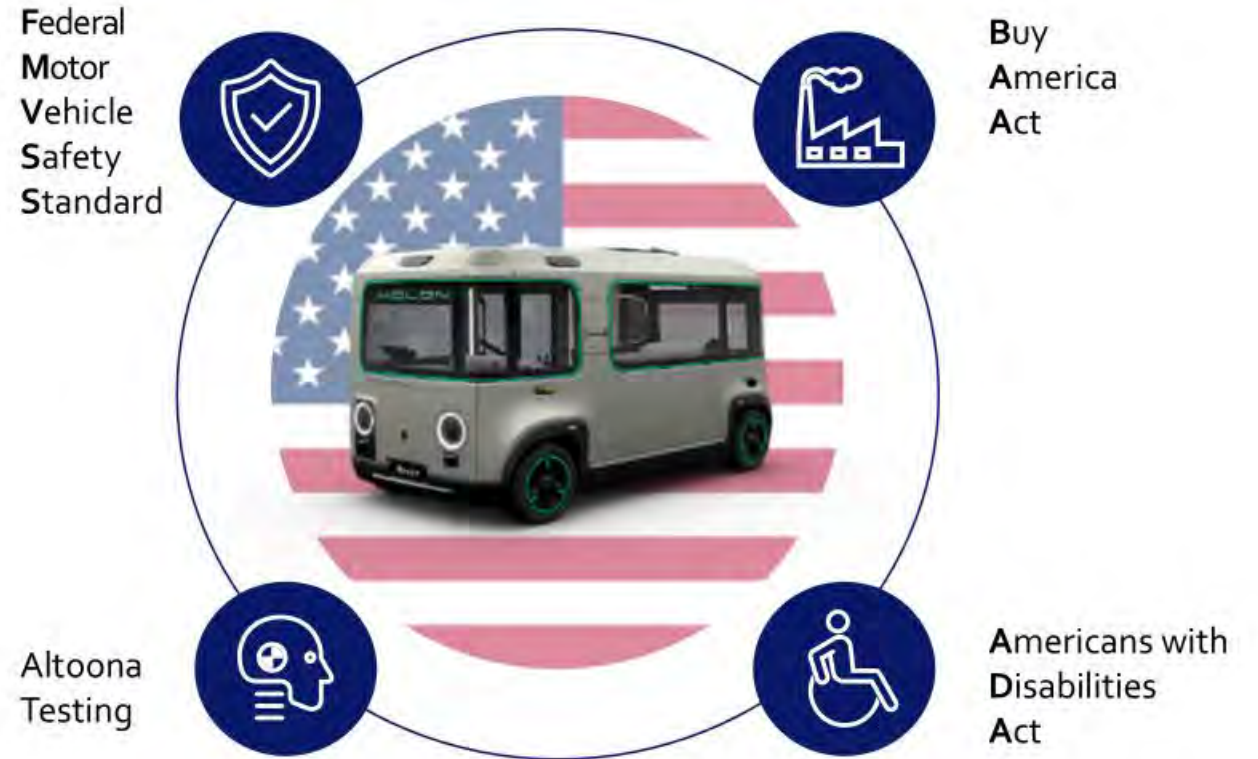
HOLON

At the Forefront of Regulatory & Safety Compliance

HOLON's mover is designed to excel in public road use by setting new benchmarks in safety, ride comfort and production quality.

The mover is being developed in close collaboration with authorities to ensure it complies with relevant federal requirements, including Buy America and Federal Motor Vehicle Safety Standards (FMVSS), upon deployment.

[Link to Vehicle Testing Video](#)

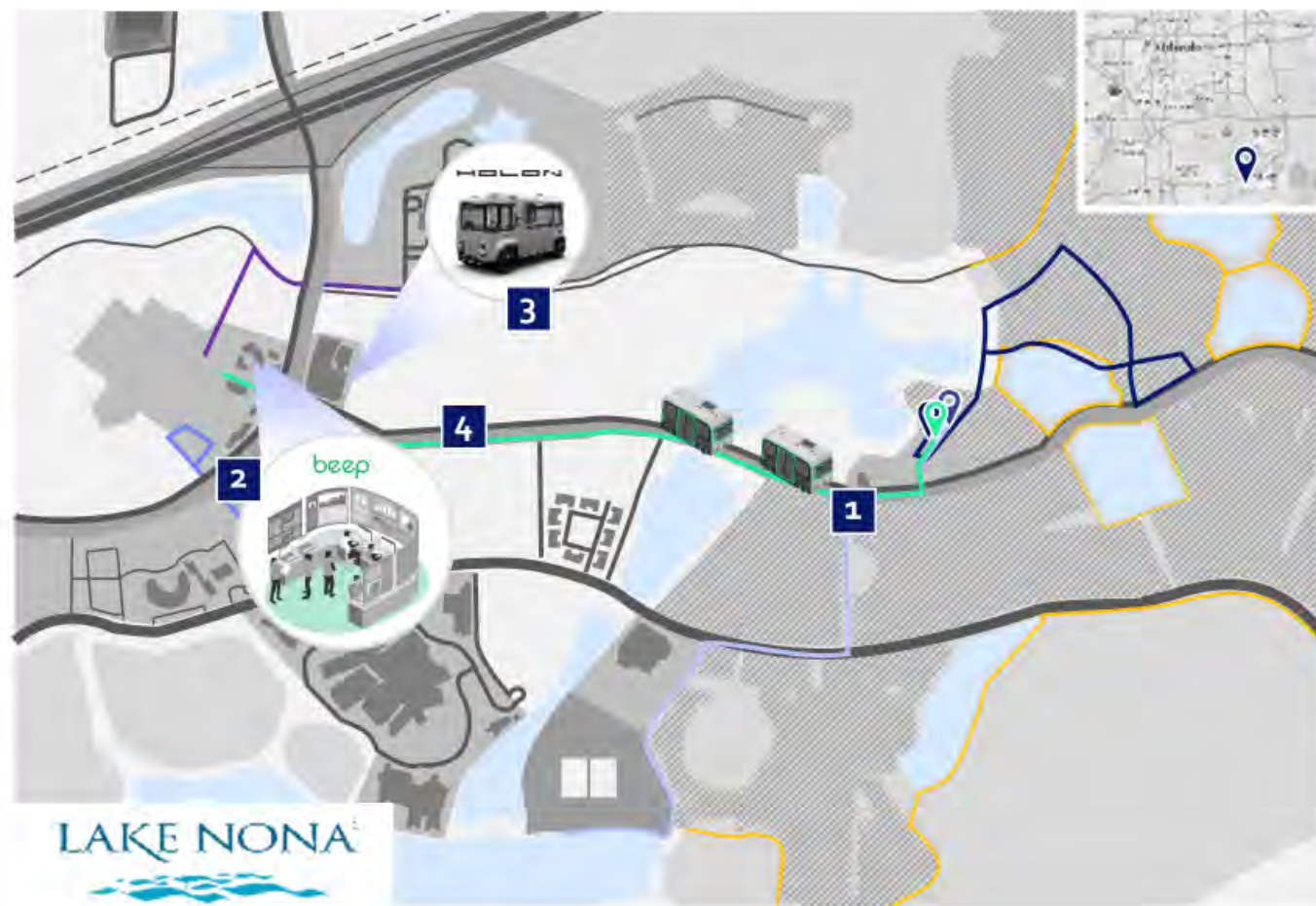


HOLON

Commercial Deployment



Autonomous Operations in Lake Nona Master-Planned Community, Orlando FL



Autonomous Mobility Experience in Lake Nona

TEST DRIVE

- 1 Driving event in autonomous shuttle with Mobileye SDS on special routes through Lake Nona

CONTROL CENTER TOUR

- 2 Exploration of beep autonomous driving control center with demonstration of autonomous OS

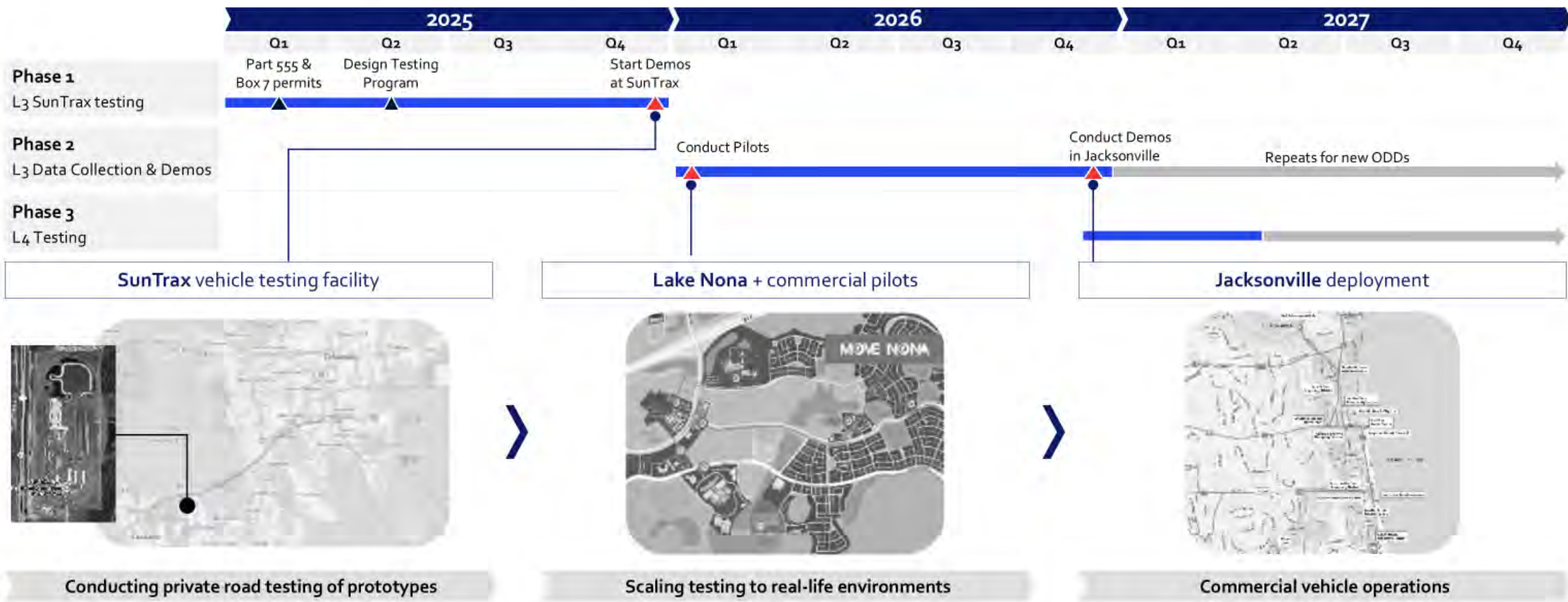
HOLON MOVER DEMO

- 3 Interactive demo of HOLON Mover capabilities combined with show-car visit

BUSINESS MODEL EXPLORATION

- 4 Discussion and analysis of business models for re-financing of autonomous mobility service offerings

Our go-to-market strategy from closed loop testing to open road deployment



Awarded autonomous mobility pilot in Jacksonville as lighthouse project for roll-out on east coast

US market entry via tender process

First Mover in autonomous MaaS



JACKSONVILLE
TRANSPORTATION
AUTHORITY

JTA Tender
Award



- ✓ BENTELER Mobility and partners handed-in **160-page tender request** for 1st autonomous public transit system for U2C project in Jacksonville
- ✓ Jacksonville Transportation Authority (JTA) **awarded BENTELER Mobility and partners**
- ✓ **Project scope: Price and margin is fixed** and will be the standard for upcoming tenders
- ✓ HOLON builds first **build-to-suit series production site** in Jacksonville

Expanding and securing market position



American
Public Transportation
Association



ACES
MOBILITY COALITION



- With active **membership** in the **APTA** and **ACES**, **BENTELER Mobility shapes** conditions for the successful roll-out of auton. mobility in the US
- **Texas, Florida and Georgia** confirmed that they **bypass tenders** for autonomous vehicle solutions based on JTA award - **New York, Illinois, California and Arizona** likely to **follow**





Thank You!

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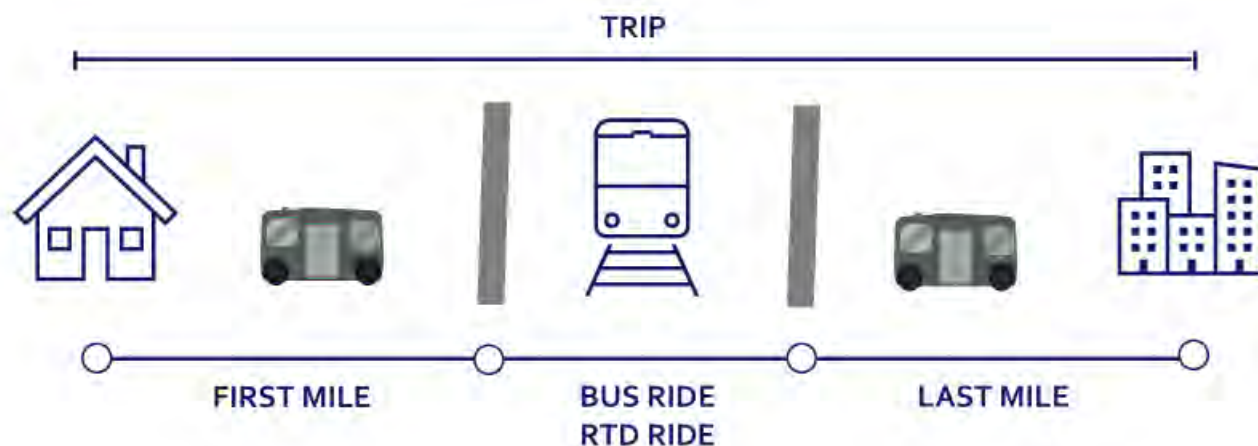
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Benteler Trading International AG

Baarerstrasse 131

6300 Zug – Switzerland

One of our main use cases to pilot will be a first & last mile autonomous transit solution



We support our customers with all the necessary tasks to run a successful pilot:



Pilot Specifications

- Total duration: 6 – 12 months
- Schedule: 5 days per week (Mon-Fri)
- Hours: 8am – 6pm
- Flexible # of stops
- Maximum road speed: 35 mph
- Urban/suburban routes

Operations Setup

- DC fast charger (90kWh batteries)
- Secured overnight parking
- Space for cleaning, maintenance & repair, data offloading

Transportation-as-a-Service (TaaS) for Autonomous Public Transit

Paula Bejarano

Senior Vice President for
Business Development & Sales

BENTELER Mobility

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Short Break

Next up is Dr. Sivashankar Sivakanthan, Ph.D.
The Future of Accessible Autonomous Transportation



Agenda

The Future of Accessible Autonomous Transportation

Sivashankar Sivakanthan, PhD

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Make it American Program

NEMA – National Electronics Manufacturers Association

Steve Griffith, PMP

Executive Director, NEMA

Regulatory & Industry Affairs, Mobility



NEMA



**MAKE IT
AMERICAN™**





Who We Are

The National Electrical Manufacturers Association (NEMA) is proud to represent over 300 leading manufacturers of electrical equipment technologies.

Collectively, our members contribute 1% of U.S. GDP, employ nearly 460,000 Americans in every state, and generate over \$250 billion annually for the U.S. economy. Learn more at www.nema.org

Make it ⚡ Electric

NEMA's Sector-Based Strategy

As part of our growth strategy, we focus on strategies that drive member value across four key end-market verticals: **Built Environment**, **Mobility**, **Grid**, and **Industrial/Core**.



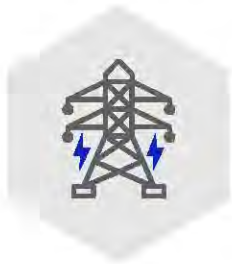
Built Environment

- Smart Lighting
- Connected Systems
- Energy Efficiency
- Health & Wellness



Mobility

- EVs and Charging Infrastructure
- EV Components
- Connected & Autonomous Transportation
- Bi-Directional Charging



Grid

- Renewable Energy Generation
- Energy Storage
- Demand Response
- Power Distribution
- Power Transmission



Industrial

- Industrial Automation
- Smart, Domestic Manufacturing
- E-Machinery
- Cybersecurity
- AI

NEMA Transportation Management Standards

Transportation management systems encompass the hardware, software, firmware, and integration services that enable intelligent transportation systems (ITS)

NEMA TS 40002

Traffic Controllers Assemblies with NTCIP Requirements

NEMA TS 40004

Variable Message Signs (VMS) and Dynamic Message Signs (DMS) with NTCIP Requirements

NEMA TS 40005

Portable Traffic Signal Systems (PTSS) Standard

NEMA TS 40008

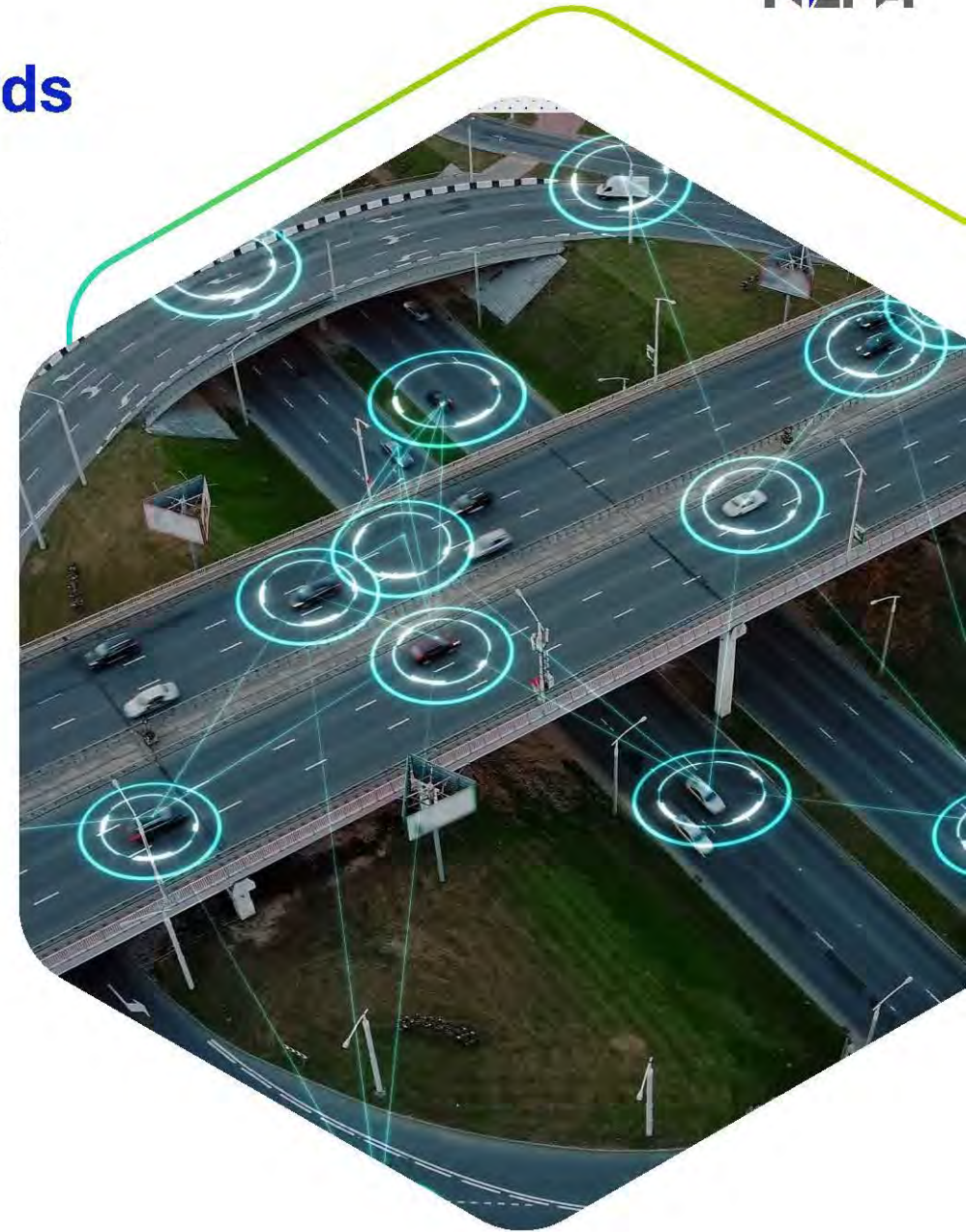
Cyber and Physical Security for Intelligent Transportation Systems (ITS)

NEMA TS 40009

Advanced Traffic Performance Measures for Intelligent Transportation Systems (ITS)

NEMA TS 40010

Connected Vehicle Infrastructure—Roadside Equipment





NEMA's Make it American Program



Resource Center

- Guidance and Advocacy Tools
- Roadmaps
- On-Demand Legal Resources



Process Standard & Product Specifications

- 70901-2024 Process Standard: BABA Supply Chain Evaluation & Assurance Process (*applies to all manufacturers*)
- NEMA BABA Product Specification: Low Voltage Distribution Equipment
- NEMA BABA Product Specification: Wire & Cable



Voluntary Certification

- Option to obtain to both Process Certification and BABA Product License(s) via third-party audit
- NEMA-licensed “NEMA Domestic Content” mark for a company, facility and/or product-level



Government & Key Partner Outreach

- Federal and State agency officials
- Significant support and endorsement
- Industry leadership and government efficiency
- Public listing of NEMA-certified companies, facilities, and products



NEMA Make It American Program

Process & Product Certification



Organizations opt to certify **process and/or products**



Third-party expert audit to determine company's conformance to supply chain evaluation process standard and their application of product-specific criteria



Successful completion of audit(s) results in NEMA-issued **certification mark(s)** for use at company and product level



Enhances credibility and provides confidence for both **companies and regulatory agencies**



Program Certification & Licensing Marks



NEMA 70901-2024 Process Certification Mark

- Supply Chain Evaluation Process with Facility-level audit
- Facility and Corporate usage of mark

BABA Product License Marks

- BABA Product Specification audit and certification
- For use on corporate website, marketing materials, product packaging, etc.

NEMA to provide Branding Guidelines, marketing examples, recommendations, etc.



Leveraging Make It American™ for Broader Manufacturing Sector



Scalable Across Industries: NEMA's BABA Process Standard (70901-2024) is a flexible framework suitable for any U.S. manufacturing facility seeking to demonstrate domestic content.



Collaborative Expansion: Forge partnerships with trade associations and manufacturers in adjacent sectors to broaden adoption and increase market penetration.



Standards Leadership: Utilize NEMA's role as a Standards Development Organization (SDO) to create new BABA product specifications tailored to diverse manufacturing categories.



Amplified Market Impact: Work with federal agencies and stakeholders to drive broader recognition and acceptance of Make It American™ certification marks across procurement and supply chains.





Contacts

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Make it American Program

NEMA – National Electronics Manufacturers Association

Steve Griffith, PMP

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University Updates

Morgan State University
University of Maryland
Johns Hopkins University



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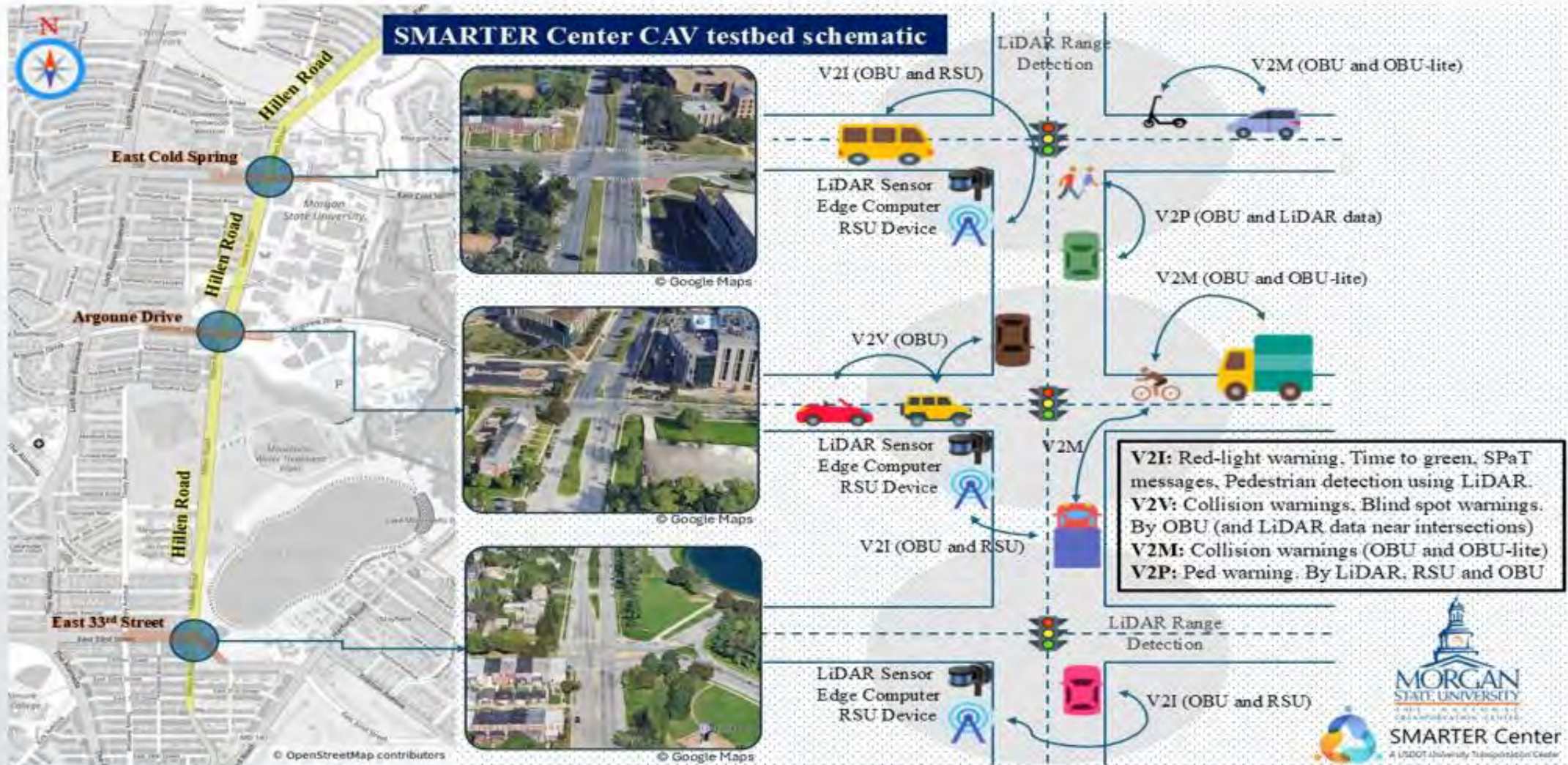


Morgan STATE CAV Updates SMARTER Center

SMARTER Symposium



CAV Testbed



Autonomous Wheelchair



National Transportation Center / SMARTER Center



- Linktree: <https://linktr.ee/NTCMorgan>
- NTC Website: <https://www.morgan.edu/soe/ntc>
- SMARTER Website: <https://smartercenter.org/>
- Twitter: @NTCMorgan
- Facebook: @MorganTransportationResearch
- LinkedIn: National Transportation Center at MSU



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UNIVERSITY OF MARYLAND

Keveh Forkhi Sadabadi

For Tom Jacobs and Terry Yang

University of Maryland

Center for Advanced Transportation
Technology Transfer Center



Development of a Pedestrian Collision Avoidance System for Connected and Autonomous Vehicles with Cooperative Perception

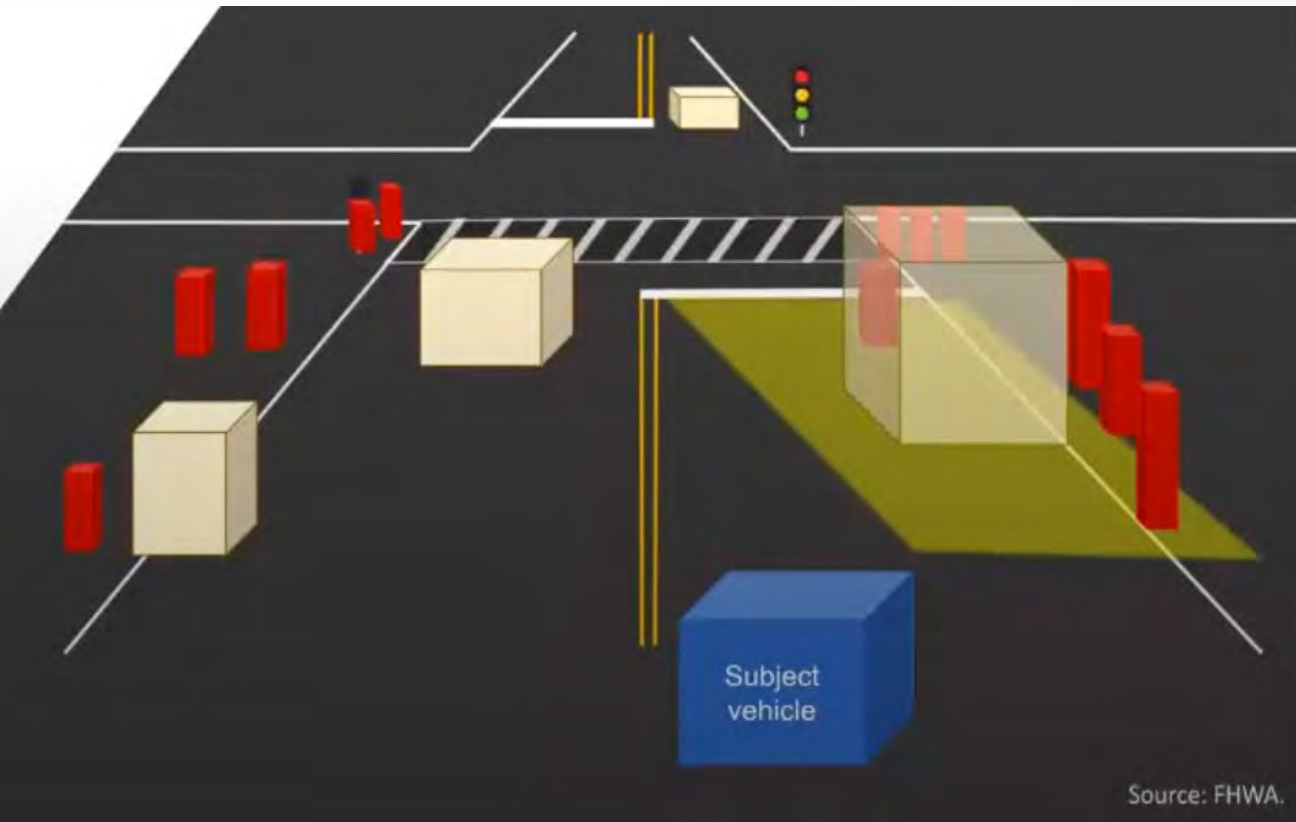
Terry Yang

University of Maryland

Presented by Tom Jacobs



Detection Challenges: “Blind Spot”



Cooperative Perception

Cooperative Perception (also known as collective perception) refers to the concept where multiple connected vehicles and infrastructure (such as roadside sensors or cameras) share their real-time perception data to improve situational awareness and safety. This is particularly useful in situations where an individual vehicle's sensors may be obstructed or have limited range.





Cooperative Protection Demo - Ped



Case 1:

CAV reacts to a pedestrian

No-Cooperative Protection is needed





Cooperative Protection Demo - Ped



Case 2:

CAV crashes into pedestrian
Cooperative Protection is not placed





Cooperative Protection Demo - Ped



Case 3:

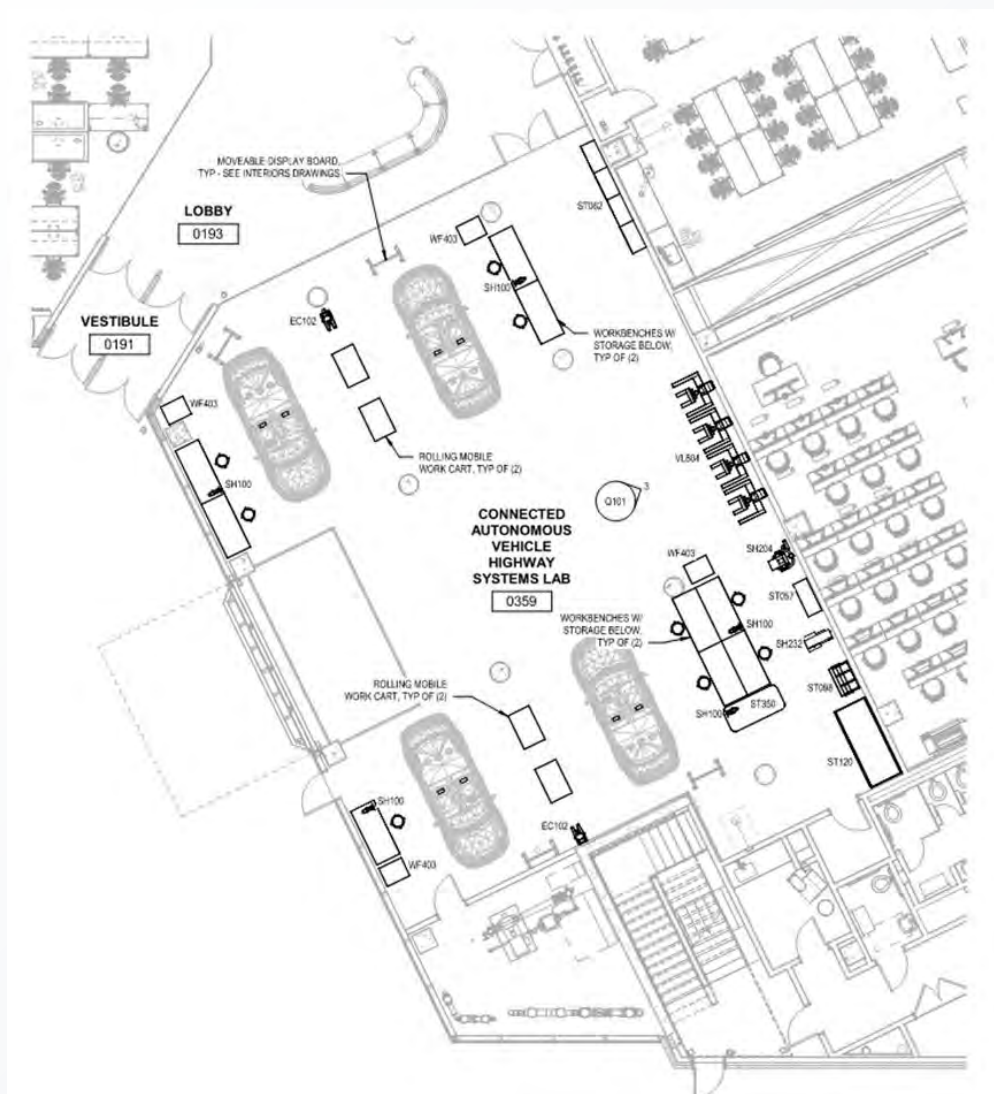
CAV stops before hitting pedestrian
CP is placed and ped behavior
prediction



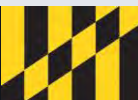


Zupnik Hall / CAV Lab Construction









UNIVERSITY OF MARYLAND

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Center for Advanced Transportation
Technology Transfer Center



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Executive Director of the Johns Hopkins
University Information Security Institute

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Introducing the Johns Hopkins S4 Vehicular Communications Lab

Research Initiative To Build
Safe, Secure, Smart, Scalable
Communications Infrastructure for
Vehicle-To-Everything Networks



Research Projects

Enhancing V2X Co-Verification with Machine Learning

- Integration of ML with a co-verification algorithm to address anomaly detection in V2X communications (detecting and mitigating falsified vehicular data).

Enhancing CAV Cybersecurity: Simulating Sybil Attacks and ML-Driven Detection and Revocation

- The Security Credential Management System (SCMS) has been developed to ensure the authentication and authorization of V2X messages while preserving user privacy with pseudonyms and digital signatures. However, SCMS is vulnerable to Sybil attacks, where adversaries exploit multiple valid pseudonym certificates to impersonate multiple vehicles within the network.

Network Coding for V2X Time-Sensitive Applications with Multipath Protocol

- Explores a Non-Binary Expander Code as an optimized solution for handling packet loss in V2X communications.

Seeing More With Less: Bandwidth-Conscious V2X Data Fusion for Cooperative Perception

- Introduces a novel fusion algorithm that enhances vehicular perception in V2X networks.

Workshop Announcement:

Enabling Our Autonomous Transportation Future: Accelerating Safe and Sustainable Mobility

- **September 9, 2025**, 8:00am-5:45 pm with reception to follow.
- Johns Hopkins Bloomberg Center, Washington, DC (555 Pennsylvania Avenue).
- Purpose: foster collaboration among distinguished academics, government leaders, and industry visionaries.
 - Share cutting-edge research and operational insights
 - Identify critical needs and best practices for safe and scalable adoption
 - Establish impactful partnerships across sectors.
- Contact to register: Ed Pavelka (JH APL)- Ed.Pavelka@jhuapl.edu
- Attendance is limited!

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Attendee Updates

Government – Federal, State, Local
Universities and Colleges
Companies and Organizations
Other



Adjourn

**MSU – Demos in Atrium
Q&A with Benteler –
Remain in Auditorium**

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Transportation-as-a-Service (TaaS) for Autonomous Public Transit

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**Autonomous
Solution for
Public Transit**



